



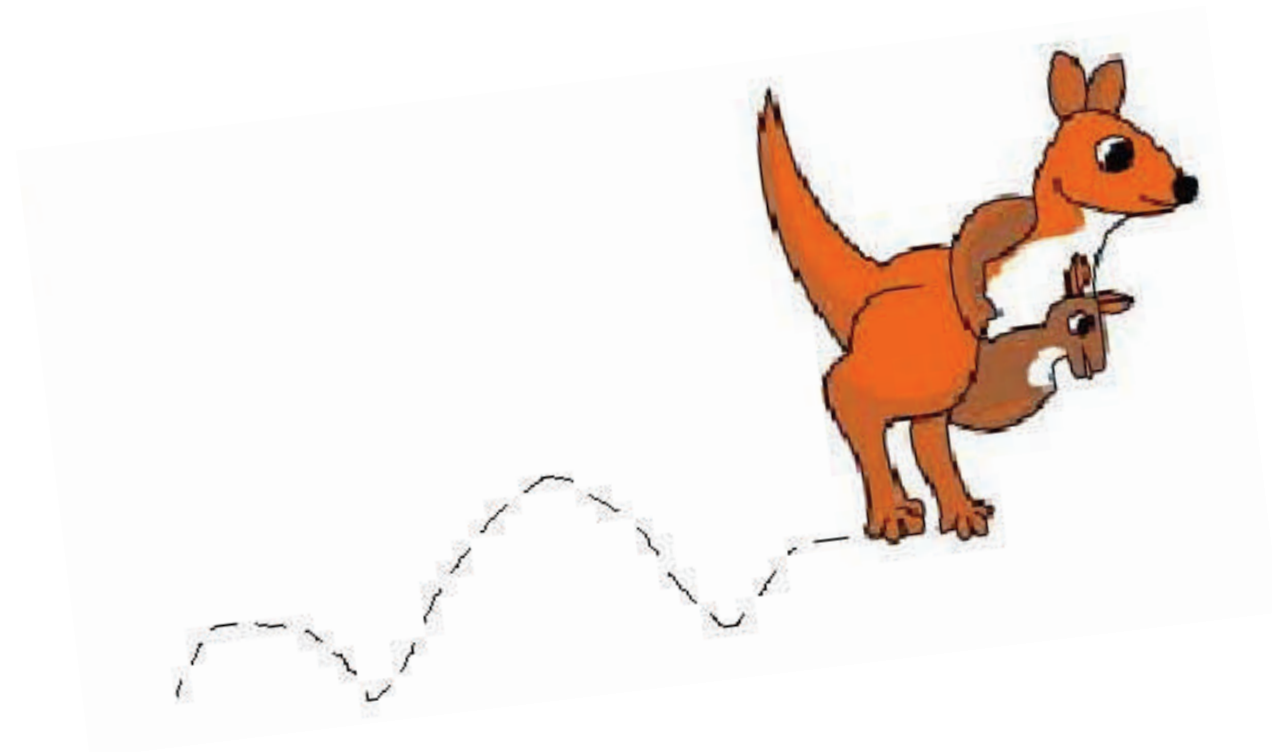
2012 CANDY SALE

Spring Forward

To The Parent Of:

CANDY CURRENCY POLICIES

1. Candy Currency Certificates may be used to purchase Camp Fire merchandise, including beads and emblems from the Council Store. Membership and camping fees may also be paid with candy currency. Certificates are to be used with Snohomish County Council's programs only. They are not redeemable in cash.
2. Families in which two or more participants sell may elect to combine their sales and receive a **family candy currency certificate**. Each youth must sell a minimum of 75 units each and an average of 120 units each to qualify. Let your Candy Parent know if you qualify.
3. A member must register for programs or special events in the usual manner. A candy currency certificate does not guarantee registration in any particular session or special event.
4. Candy Currency Certificates will be awarded from the Camp Fire Training & Resource Center to those youth who have earned them after the Candy Sale has closed and all money is turned in. The awards will be received by your leader at the April Leaders' meeting.
5. Candy Currency is available to be used starting April 16, 2012 and expiring April 15, 2013.



Candy Connection

IMPORTANT DATES

Are you ready for Candy Rally 2012

You won't want to miss this exciting kick-off to the Candy Sale!

- Learn the ins and outs of how to have a successful sale
- Understand the return and refund policy
- Get all of your questions answered
- Enjoy a pizza dinner
- Sample the candy
- Play fun games
- Have a great time! Also please bring canned food items for a food drive.

Mark your calendars for Friday, January 20th from 6:00 to 8:00 p.m. at Evergreen Middle School in Everett.

RSVP by January 18th with the number of people your club is bringing. Parents are welcome and encouraged to come! 425-258-5437

- * January 20- Candy Rally
- * January 23- Site Sale Appointments begin
- * January 27- CANDY SALE BEGIN
- * February 8- No Penalties return date
- * February 20- CANDY SALE END
- * April 15- Super Seller Event with John Groves Didgeridoo
- * May 4-5 - All Star Event: A night at the Great Wolf Lodge in Grand Mound, WA

The 2012 Products:

\$5.00 products

Creamy Smooth Mints, 7 oz., made by Brown & Haley

Almond Caramel Clusters, 5 oz., made by Brown & Haley

Almond Roca, 5 oz., made by Brown & Haley

P-Nuttles: 10 oz. made by Adams & Brooks. (in new see through plastic jars!)

Mt. St. Helen's Trail Mix, 7oz- made by Aunt Patty's/Glory Bee Foods

(Mints, Clusters, Roca, & P-Nuttles have 15 units per case.)

Trail Mix 12 units per case.)

CHEWY CARAMEL ALMOND BROWNIES

4 sq. unsweetened chocolate

1 c. butter

2 c. sugar

4 eggs

2 tsp. vanilla

1 c. flour

1/2 tsp. salt

12 **Almond Caramel Clusters**

1/2 c. **Almond Roca Buttercrunch**, crushed

Preheat oven to 350 degrees.

Grease 13x9x2-inch pan

Heat chocolate and butter in saucepan over low heat, stirring until melted.

Remove from heat.

Mix in sugar, vanilla, eggs, flour, and salt.

Spread half of the batter into the greased pan.

Flatten the **Almond Caramel Clusters** and arrange on top of batter.

Spread remaining batter on top of the clusters.

Sprinkle crushed **Almond Roca** over the entire pan.

Bake 20 to 35 minutes.

CHOCOLATE MINT GOONIES

2 egg whites

1/4 c. sugar

pinch of salt

20 **Camp Fire Mints**

4 c. corn flakes

3/4 c. coconut

1/2 c. chopped nuts

1 tsp. brown sugar

Preheat oven to 325 degrees.

Grease cookie sheets.

Beat the egg whites until almost stiff.

Add sugar and salt gradually, until whites stand in stiff peaks.

Set the sugared egg whites aside.

Melt **Camp Fire Mints** in a double boiler over hot water.

To this melted chocolate, add corn flakes, coconut, and nuts.

Blend the egg white mixture into the chocolate & stuff mixture.

Add the brown sugar.

Blend well.

Drop spoonfuls onto a well-greased cookie sheet.

Bake for 10 minutes.

Let cool about 10 minutes before removing from the cookie sheet.

Makes about 3 dozen.

2012 Candy Sale Calendar

SUN	MON	TUE	WED	THU	FRI	SAT
22 Candy Parents pick up Candy from Depot & distribute to club members	23 Parents make Site Sale Appointments for Jan. 27, 28, 29, 30, 31, Feb. 1, 2	24	25	26	27 CANDY SALE BEGINS!!!	28
29	30 Parents make Site Sale Appointments for Feb. 3, 4, 5, 6, 7, 8, 9	31 Parents report unsold candy count to candy parent	<u>February 1</u> Candy Parents call Depot with candy count and candy needs	2 Parents and Candy Parents turn in money and get more candy	3	4
5	6 Parents make Site Sale Appointments for Feb. 10, 11, 12, 13, 14, 15, 16	7 Parents report unsold candy count to candy parent	8 All candy returned to depot by this date will not be counted as "checked out" candy	9 Parents and Candy Parents turn in money and get more candy	10	11
12	13 Parents make Site Sale Appointments for Feb. 17, 18, 19, 20	14	15 All Candy and money returned to Candy Parents and Depots by Feb. 24th.	16 Parents and Candy Parents turn in money and get more candy for last weekend of sale	17	18
19 Candy Parents make appointment with Depot to bring back money and candy	20 CANDY SALE ENDS!	21	22	23	24	25 Depot need to turn in all candy and money to the office by Feb. 27th

SAFTEY RULES & GUIDELINES

Candy Sale Rules!

Parents, please help your child be successful by following these rules.
Failure to follow these rules may disqualify the member from awards and prizes.

1. Only Starflight through Horizon level youth who are currently registered may sell and earn awards. Unregistered siblings cannot sell.
2. To sell at a business, you must make an appointment with the Site Sale Coordinator, and you must follow the Site Sale Rules listed in the Candy Connections.
3. It is not allowed to approach a business yourself or sell at a business not on the approved list.
4. You may start taking orders before the sale starts. Use the pre-order sheet to help keep track of orders.
5. Youth may start to sell and fill orders after 12:01 a.m. on January 27- Not before.
6. Turn in money at least once per week during the sale. Sale ends February 20. The day after that, turn in all money and unsold candy to your Candy Parent.
7. During the sale, immediately return candy your child cannot sell. Someone else may be able to sell it.
8. At the end of the sale, clubs can return up to 5% of the candy they've checked out from the depot. Any candy returned by February 8 does not count toward this total.
9. Do not accept checks over \$75 or Canadian money.
10. Make checks payable to: Camp Fire USA. Do not write a personal check to replace cash- turn all money into the Candy Parent.
11. Never sell alone; always sell with an adult.
12. You must have a registered club member with you at a site sale.

Rules for Success!

- * Practice making change and what your child will say. Help keep track of the money.
- * Have your child wear his/her uniform and Camp Fire identification tag when selling.
- * When selling in apartments or condominiums always have permission of the manager.
- * Never enter a home to sell candy.
- * Practice traffic safety rules.
- * Good behavior is important while selling. *Remember you are a Camp Fire Member!*
- * Store candy in a safe, dry place away from direct heat. Do not leave candy in a car.

QUESTIONS ABOUT SITE SALES

Do parents contact the business directly in order for youth to sell there?

No! Make an appointment with the Site Sale Coordinator. The stores who have many groups booking site sales ask that we limit contact to one person from each Council area or city during the sale.

How do I make the appointments?

1. Look through the list of sites attached.
2. You can book site sales either in or out of your Area within Snohomish County Council's boundaries.
2. Choose the places that you would like your child to sell, with 1 or 2 alternates.
3. Phone the coordinator with up to 3 reservations for your child.

*If you have more than 1 child you can make 3 reservations per child during the call.

Have this information ready:

- a. Your name, phone number & the child's name
 - b. Date you wish to sell
 - c. Name of the business
 - d. Time you wish to reserve- appointments are arranged in 2 hour blocks (on the even hour, i.e. 12pm - 2pm)
4. Ask the Coordinator to read back the information you have given before hanging up.
 5. **Please be respectful of the Coordinator's hours.** They are volunteering their efforts!

What should I do if we arrive at our reserved site and another Camp Fire member is there?

This unfortunate situation requires *cooperative* problem solving! Remember the other party is probably just as surprised to see you as you are *them*!

Suggestions for resolution:

1. Verify site appointments with the other party. Multiple sites sale appointments can lead to confused appointments. i.e. "Was it Safeway or Albertson's this Thursday?"
2. If both parties state they are scheduled for the site, call the Site Sale Coordinator to clarify the booking with their records and find a new site if applicable.
3. If the Coordinator is unavailable work together! Flip a coin to see who goes to the other site or share the present site.
4. If the situation cannot be resolved in a reasonable manner please leave the site and call your Site Sale Coordinator as soon as possible to report the incident.
5. Prevention is the key! The extra minutes spent making your appointment with your Site Sale Coordinator using the "How Do I Make Appointments?" guidelines are worth it! Future bookings have and will be jeopardized by actions that reflect poorly on an organization's fundraising efforts.

****BRING YOUR CANDY CONNECTIONS BOOK WITH YOU TO ALL SITES TO REFERENCE IF NEEDED!****

2011 CANDY SALE AWARDS & PRIZES

1 Unit

Certificate of Achievement

15 Units

Candy Sale Emblem

75 Units

"Fair Share" Rocker Bar Emblem

\$7.50 Candy Currency Earned (Earn an additional \$7.50 for each additional 15 units sold.)

Entry for a FREE week at Camp Killoqua for every 75 units sold

90 Units

Medallion

102 Units

Drawstring Bag

150 Units

"Super Seller" Rocker Bar

Invitation to Super Seller Event- "The Outback" Featuring Didgeridoo performer John

Groves (tentative date April 15th)

300 Units

300 Club: Stuffed Animal, Kangaroo, and 300 Club Pin

400 Units

Limousine Ride to Super Seller Event

600 Units

600 Club: 8" Trophy

Name on plaque in Camp Fire USA Training & Resource Center

800 Units

Restaurant Gift Certificate

10" Trophy

1000 Units

1000 All Star Club 12" Trophy

Invitation to All Star Event- Night at the Great Wolf Lodge in Grand Mound, WA, May 4th

FERRIES

Restricted to Discovery/Horizon level

Ages 10-17 ONLY

Site Sale Coordinator: Michael Deal

Phone: (425) 258-5437

Times to call: Mon-Fri 9:00-11:00 a.m. **Please DO NOT call Michael before Monday, Jan. 23rd!**

Beginning Date for Ferry Appointments:

Monday, January 23rd at 9:00 a.m.

No Weekend calls will be taken for ferries.

Camp Fire USA is granted permission to sell at the Ferries on these dates **ONLY**:

Mukilteo & Edmonds Ferry / Daylight hours only 10am – 4pm

Weekends only: Saturday and Sunday

Mukilteo Ferry – Jan 28/29, Feb 4/5, Feb 11/12, Feb 18/19

Edmonds Ferry – Jan 28/29, Feb 4/5, Feb 11/12, Feb 18/19

The council wants to assure that as many Discovery/Horizon youth as possible may sell at the Ferries. In order to facilitate this we will follow these guidelines:

- We will schedule 2 sellers per each 2 hour block of time.
- Please do not ask to schedule more than 1 block of time per call per youth.
- Please notify Michael immediately if you cannot make your appointment (see #4).
- A waiting list (1st come-1st serve) is kept for Ferries only.

Things you should know about selling at the ferries:

All persons must identify themselves to the terminal agent upon arrival and departure. An adult representative of the group must check in with a Terminal agent and present a signed copy of the **WSF Hold Harmless Agreement**. The agent will outline the guidelines to which your group must adhere. Permission to sell is REVOCABLE at any time.

The terminal agent will issue safety vests marked “VENDOR” for use by the group. These vests are to be worn at all times while the group is on the dock. The designated adult for each group must sign in and out for the number of “VENDOR” safety vests issued for their use while on the dock.

Parking is not provided. Failure to abide by the guidelines is grounds for termination of sales.

There must not be any interference with the safe and efficient operation of any ferry facility.

The designated responsible adult must remain on site during fundraising activities and is expected to monitor and control the behavior of soliciting youth who are representing their organization. *Children under 10 may not solicit.*

Solicitors are not permitted within the holding lanes during loading and unloading process.

Solicitors may be asked by the Terminal Agent to return to and remain at a specified location while a vessel is in the dock.

Suggested Items to Take To Your Site Sale

1. Candy (more than you think, at least 2 cases of mints and 1 case of others)
2. Change (At least four \$5's and two \$10's suggested)
3. A TV tray or small table
4. Banner or poster from your candy parent to tape to the tray or table
5. Wear Camp Fire Clothing (sweatshirt or vest over your jacket and your ID tag)
7. Dress warmly, don't forget warm boots and gloves!
8. Piece of cardboard, carpet remnant/small rug keeps feet drier and warmer on concrete
9. A good attitude and a happy smile. Both are contagious and will really help you reach your goal.

Note: First weekend of the sale, site sales are hot as it is a tradition to buy Camp Fire Candy.

Fair Share

It costs the council \$170 per youth to provide Club Program. Because our membership fees are a low \$20 per year, each child selling the council "Fair Share" of 75 units assures the Program for all! The average sold per youth in 2011 was 145!

Club Refund

Clubs will be allowed to have a ***maximum of 5% candy returned at the end of the sale.***

Clubs returning 5% or less will receive a \$.35 refund per box sold.

As in past years, clubs can turn in as much candy as they want to their depots with NO PENALTIES by Wednesday, February 8th (The Wednesday after the second weekend).

Clubs are encouraged to sell through the end of the Candy Sale.

Learning Opportunities

During Sale

The sale provides the following learning opportunities to youth:

- * Greeting the public and the opportunity to meet adults.
- * Handling money, careful accounting and feeling of responsibility.
- * Meeting club goals, planning and team work.
- * Building self esteem and confidence in doing a good job.
- * Learning that giving service can be fun.
- * Earning your own way for Camp Fire programs.

Candy for the Troops

Candy for the Troops program include *all candy varieties*. We will be sending the candy to both troops overseas as well as servicemen and women at Naval Station Everett.

SITE SALE RULES & GUIDLINES

Want to sell in front of a business?

This is called a Site Sale. Site sales are a tremendous way to help your child's club make their goal. While some youth still prefer to sell to just family, friends and go door-to-door, selling in front of a business can be very successful.

The volunteers that have agreed to be Site Sales Coordinators have contacted grocery stores, banks and other businesses in Snohomish County and have received permission for our youth to sell there. **Selling at any business not on the approved list is NOT allowed. Door to door sales to businesses is also NOT allowed.**

Site Sale Rules

You must follow these rules or the youth may be disqualified from all prizes and awards.

1. You must schedule a site sale at an approved site with the Site Sale Coordinator in the area. List of Coordinators is attached. DO NOT approach businesses yourself. This is a coordinated effort led by the Candy Committee and Site Sale Coordinators. Selling at a business not on the list is NOT allowed.
2. Keep your display to a small table. Do not attach any posters or signs to any business structure, and please *do not set out a "tip" jar*.
3. The parent of the youth member must make the appointment. Not the club leader or candy parent.
4. Up to three site sales may be scheduled per child with each Coordinator each day.
5. Your child must be accompanied by an adult at all times while selling.
6. Only registered members (Starflight through Horizon) may sell candy.
7. All sellers must wear their official candy sale identification tag. Since your child is representing Camp Fire USA we want a good impression left on the business and the public. Stress the importance of good behavior while selling. Always say "Thank You," even if the customer doesn't buy. Remember to leave the business site as your found it. Take your empty cases home.
8. Only ask as the customer is *leaving* the store.
9. If you cannot make your scheduled appointment, contact the Site Sale Coordinator. Some prime spots have a waiting list.
10. The first day to make site sale appointments is January 23rd. DO NOT call before that date.

What does 5% looks like?

75 units = 4 units	400 units = 20 units	1000 units = 50 units
150 units = 8 units	600 units = 30 units	
300 units = 15 units	800 units = 40 units	

Area 7. Mukilteo

Name: Teena Morse
 Phone: (425) 771-7605
 Time to call: Mon-Sat 6PM – 8PM Please call only between those hours. Leave message if not available for callback.
Please DO NOT call before Mon. Jan. 23rd!

Mukilteo Speedway

Albertson's
 12811 Beverly Park Road

Fred Meyer
 8530 Evergreen Way

QFC
 11700 Mukilteo Speedway

Bank of America
 3800 Harbor Pointe Blvd SW

New this year for Areas 5/6, 7 and Ferries. Check online to see what spots have already been booked before you call.

This is not a real-time update but should help you in narrowing down times to seed up booking your site sales.

Access to the schedule can be found at our website: www.campfireusasnohomish.org. Click on Candy Sale.

Site Sale locations are subject to change. Make sure to ask the Site Sale Coordinator about any cancellations or additions to the list.

Area 8. Smokey Point, Arlington, Stanwood, Camano Island

Name: Marissa Levi
 Phone: 425-344-6225
 Time to call: Mon-Fri, 8AM-10AM
Please DO NOT call before Mon. Jan. 23rd!

Smokey Point

7-11
 17127 Smokey Point Blvd

Safeway
 3532 172nd NE

Bank of America
 3230 172nd St. NE

Wal-Mart

Arlington

Safeway
 20500 Olympic Pl.

Washington State Liquor Store
 332 West Ave.

Haggen
 20115 74th Ave NE

Stanwood

Haggen
 26603 72nd Ave NW

Rite Aid
 226817 80th Ave N W

Bank of America
 26929 102nd Ave NW

QFC
 92nd Ave NW



**Area 5/6, Lynnwood/
Mt.Lake Terrace/Edmonds**

Name: Teena Morse
Phone :(425) 771-7605

Time to call: Mon-Sat 6PM-8PM Please call only between those hours. Leave message if not available for callback.
Please **DO NOT** call before **Mon. Jan. 23rd!**

Safeway
14826 Hwy 99 N

Albertson's
19500 F Hwy 99

Fred Meyer
4615 196th SW

QFC
176th & Hwy 99

QFC
22803 44th Ave W

Safeway
23632 Hwy 99

Rogers Market Place
23120 56th Ave W.

Albertson's
212th & 44

Edmonds
Top Foods
21900 Hwy 99

QFC
22828 100th Ave. W

Site Sale locations are subject to change. Make sure to ask the Site Sale Coordinator about any cancellations or additions to the list.

Lynnwood
Bank of America
5727 196th SW

QFC
7500 B 196th SW

Safeway
19715 Hwy 99

Fred Meyer
164th St SW

New this year for Areas 5/6, 7 and Ferries. Check online to see what spots have already been booked before you call.

This is not a real-time update but should help you in narrowing down times to seed up booking your site sales.

Access to the schedule can be found at our website: www.campfireusasnohomish.org. Click on Candy Sale.

**SITE SALE COORDINATORS
Area 1, Marysville**

Name: Jackie Avena
Phone: 425-387-5699

Time to call: 1-2pm, Mon, Tues, Wed, Fri, & Sat.
No calls on Thur. or Sun.

Please **DO NOT** call before **Mon. Jan. 23rd!**

Donna's Truck Stop
3104 116th NE

Safeway
1258 State St

Fred Meyer
9925 Old Hwy 99

Albertson's
301 Marysville Mall NO 60

Rite Aid
251 Marysville Mall Way

Bank of America
415 State St.

Albertson's
11401 State Ave.

Allen Creek Thriftway
6601 64th St NE

Haggen
3711 88th St NE

Wal-Mart SuperCenter
8924 Quilceda Blvd

If you plan on selling at Wal-Mart, Safeway, Fred Meyers or at the Ferries make sure to download and bring a copy of the permission letter with you. They can be found on the Camp Fire Candy Info website or you can pick up a copy at the Camp Fire Office.

Area 2, Lake Stevens

Name: Pat Kies

Phone: (425)-308-0281

Time to call: Monday—Friday, 5:00 to 7:00 p.m.

Please **DO NOT** call before **Mon. Jan. 23rd!**

Safeway
519 Hwy 9

Jay's Market
1809 124th NE

Tom Thumb Market
1920 S. Lake Stevens Rd.

Haggen
8915 Market PL NE

Getchell Station
16410 84th NE

Albertson's
Frontier Village

Site Sale locations are subject to change. Make sure to ask the Site Sale Coordinator about any cancellations or additions to the list.

Area 2, Snohomish

Name: July Patterson
Phone: 425-750-2040
Time to call: Mon: Monday—Thursday,
5:30 to 7:00 p.m.

Please **DO NOT** call before
Mon. Jan. 23rd!

Chase
902 2nd St.

Safeway
1119 13th

Bank of America
903 2nd St.

Albertson's (Clearview)
17520 SR 9 SE

McDaniels Do It Center
510 2nd St.

Fred Meyer
2801 Bickford Ave

**Area 2, Monroe, Sultan
& Granite Falls**

Name: Sandi Johnson
Phone: (360) 793-1128
Time to call: Mon- Fri: 6:00—8:00 p.m.
Only or leave message for call back.
Please **DO NOT** call before Mon. Jan. 23rd!

Monroe
Ben Franklin
19505 State Rd 2

Albertson's
19881 State Rd 2

Rite Aid
18906 State Rt. 2

Union Bank
201 W Main St

Safeway
19651 Hwy 2

Bank of America
19917 Old Owen Rd

Fred Meyer
18805 SR 2

Del's
320 N. Lewis St.

Sultan
Red Apple
807 W Stevens

Bank of America
410 Main St

Granite Falls
Granite Falls Red Apple
115 N. Granite Ave.

Key Bank
117 South Granite Ave.

Area 3, Everett

Name: Alayna Herrin
Phone: 425-614-7799
Time to call: . Mon & Thur 6-8PM
Tues, Wed, & Fri Noon-2PM
No messages please.

Please **DO NOT** call before Mon. Jan.
23rd!

Safeway
1715 N Broadway

QFC
2615 Broadway

Safeway
4128 Rucker

Albertson's
6727 Evergreen Way

Safeway
7601 Evergreen Way

Wash. State Liquor Store
4933 Evergreen Way

QFC
4919 Evergreen Way

Area 4, Everett/Silver Lake/Mill Creek

Name: Vickie Loehr
Phone: 425-225-5548
Time to call: Mon, Tue, & Thur: 6-8pm
Please **DO NOT** call before Mon. Jan. 23rd!

Off 128th
Albertsons
520 128th St SW

Silver Lake
Wash. State Liquor Store #20
11014 19th Ave SE

Safeway
11031 9th Ave SE

Bank of America
1803 112th St SE
Silver Lake Village

Mill Creek
Bank of America
911 161st SE

Albertson's
16304 Bothell Everett Hwy

Washington State Liquor Store
800 164th St Unit C

Safeway
13314 Bothell/Everett Hwy

Fred Meyer
12906 Bothell/Everett Hwy

Central Market
15605 Main St.

Thomas Lake
Albertson's
3322 132nd St SE

Silver Firs Safeway
5802 134th PL SE

Site Sale locations are subject to change. Make sure to ask the Site Sale Coordinator about any cancellations or additions to the list.